JIVAA Connect

JAPAN × INDIA TECHNOLOGY NETWORK

Find the Right Technology Talent in India

Connect Japanese companies with skilled Indian technology professionals for roles in Japan and India.



SKILLED TALENT

CROSS-BORDER SUPPORT

A STRUCTURED HIRING PROCESS

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THE CHALLENGE

Finding Talent Is One Thing. Finding the Right Talent Is Another.

Successful cross-border hiring requires aligmeent between technical capability, business expectations and the hiring process.

01

Finding Relevant Talent

Identifying professionals with the right technical skills, experience and domain knowledge.

02

Assessing the Right Fit

Matching candidate capabilities with the actual role, team and business requirements.

03

Bridging Expectations

Aligning communication, language expectations, workplace practices and hiring priorities across Japan and India.

04

Coordinating the Process

Managing shortlisting, interviews, feedback and next steps across different stakeholders.

THE OPPORTUNITY

A structured approach can help companies move from broad talent searches to **more focused, requirement-led hiring.**



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From Requirement to Deployment.

We bridge business needs in Japan with technology talent in India, guiding you through the entire hiring journey.

01

Understand

Discuss your business needs and talent requirements.

02

Identify

Access pre-screened technology talent in India.

03

Assess

Evaluate skills, experience and cultural fit.

04

Select

Coordinate interviews and support final selection.

05

Deploy

Support onboarding and ongoing engagement.

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THE JIVAA CONNECT DIFFERENCE

Move Beyond CV Screening. Understand Talent Fit.

Technology helps turn candidate information into structured insights aligned with your hiring requirements.



What this enables

Skills-based evaluation

Look beyond job titles to relevant skills, experience and demonstrated achievements.

Role-specific matching

Compare candidate profiles against the requirements defined for each position.

More informed shortlisting

Help recruiters focus on the right profiles and identify key questions for interviews.

AI-assisted insights. Human-led hiring decisions.

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TECHNOLOGY EXPERTISE

Technology Talent for Your Business Needs.

Find relevant skills and experience across key technology domains, aligned with your business priorities.

AI & Machine Learning

Applied AI, machine learning, generative AI and intelligent automation.

Software Development

Application engineering, backend systems, web platforms and APIs.

Data & Cloud

Data engineering, analytics, cloud infrastructure and platforms.

Cybersecurity

Security engineering, cloud security and risk management technology.

Semiconductors & Embedded Systems

Embedded software, firmware, electronics and semiconductor-related engineering capabilities.

TAILORED TO YOUR REQUIREMENTS

Skills
Role-specific technical skills

Experience
From early career to senior roles

Location
For Japan, India or hybrid models

Language
Aligned with your workplace needs

Engagement Model
Full-time, contract or project-based



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One Talent Network. Two Destinations.

Technology talent for Japan and India.





01 / JAPAN

Hire for Japan

Indian technology professionals for your Japan-based roles.

- Technical fit
- Japanese or English language
- Relocation, where applicable

02 / INDIA

Build in India

Technology talent for existing operations, expansion or new initiatives.

- Skills and experience
- Location and work model
- Team coordination

Start with the role. Define the requirements. **Find the right fit.**

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ENGAGEMENT MODELS

The Right Talent. The Right Engagement.

Flexible hiring options aligned with your role, duration and business needs.

Permanent Hiring

Recruit full-time professionals for long-term roles within your organisation.

- Build core teams for ongoing business needs
- Access talent across technology domains
- Support for roles in Japan or India



Contract Hiring

Find technology professionals for defined-duration assignments under an agreed contract arrangement.

- Support project-based or interim requirements
- Flexibility to scale resources as needed
- Access talent in Japan or India



SUPPORTED ACROSS

Multiple Domains, Experience Levels and Locations

Technology Domains
AI, Data, Cloud, Software Development and more

Experience Levels
From early career to senior professionals

Hiring Locations
Roles in Japan or your India operations

Team Size
From individual hires to multiple roles

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YOUR JAPAN – INDIA ADVISORY TEAM

Deep Experience. Local Execution. Lasting Partnerships.



Tokio Nishibashi

Senior Executive Director | Japan Strategy

Tokyo, Japan

With **over 42 years** of corporate experience at **Marubeni Corporation**, one of Japan's leading general trading companies, Tokio Nishibashi brings deep insight into Japanese business practices and international investment. He spent **10 years in India**—five years each in Chennai and Mumbai—and served as an **investment advisor to JETRO**. His experience spans India business establishment, cross-border M&A and building effective relationships between Japanese and Indian businesses.

SELECTED EXPERIENCE

India market establishment
Led the etablishment of a factory in India for a major Japanese tyre manufacturer.

Cross-border M&A
Supported M&A transactions involving Japanese and Indian companies.

Japan–India business relations
Applied first-hand experience across both markets to bridge business cultures and support long-term strategic relationships.



Himanshu Godara

Founder, JIVAA Fintech Solutions | Business, Finance & Technology

Mumbai, India

Himanshu Godara is the Founder of JIVAA Fintech Solutions. With **over 15 years of cross-border advisory experience**, he combines expertise in business strategy, finance and full-stack development to help companies identify opportunities, execute investments and establish business operations in India. He has also served as a Non-Executive Director of the Indian subsidiary of a Japanese electronics and semiconductor company, providing strategic and financial insights to support business performance and cross-border collaboration.

SELECTED EXPERIENCE

Cross-border M&A and investment advisory
Commercial and financial due diligence, opportunity assessment, valuation and transaction support.

India market entry and business establishment
Strategic and financial roadmaps, go-to-market planning, growth strategy and greenfield project execution.

Technology-led business transformation
Full-stack development and digital solutions that address business challenges and improve operational performance.

EDUCATION MBA, IIM Indore | B.Tech, IIT Roorkee

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Product Workflow

A structured, AI-assisted workflow that complements your hiring process and helps you find, assess and engage the right technology talent.





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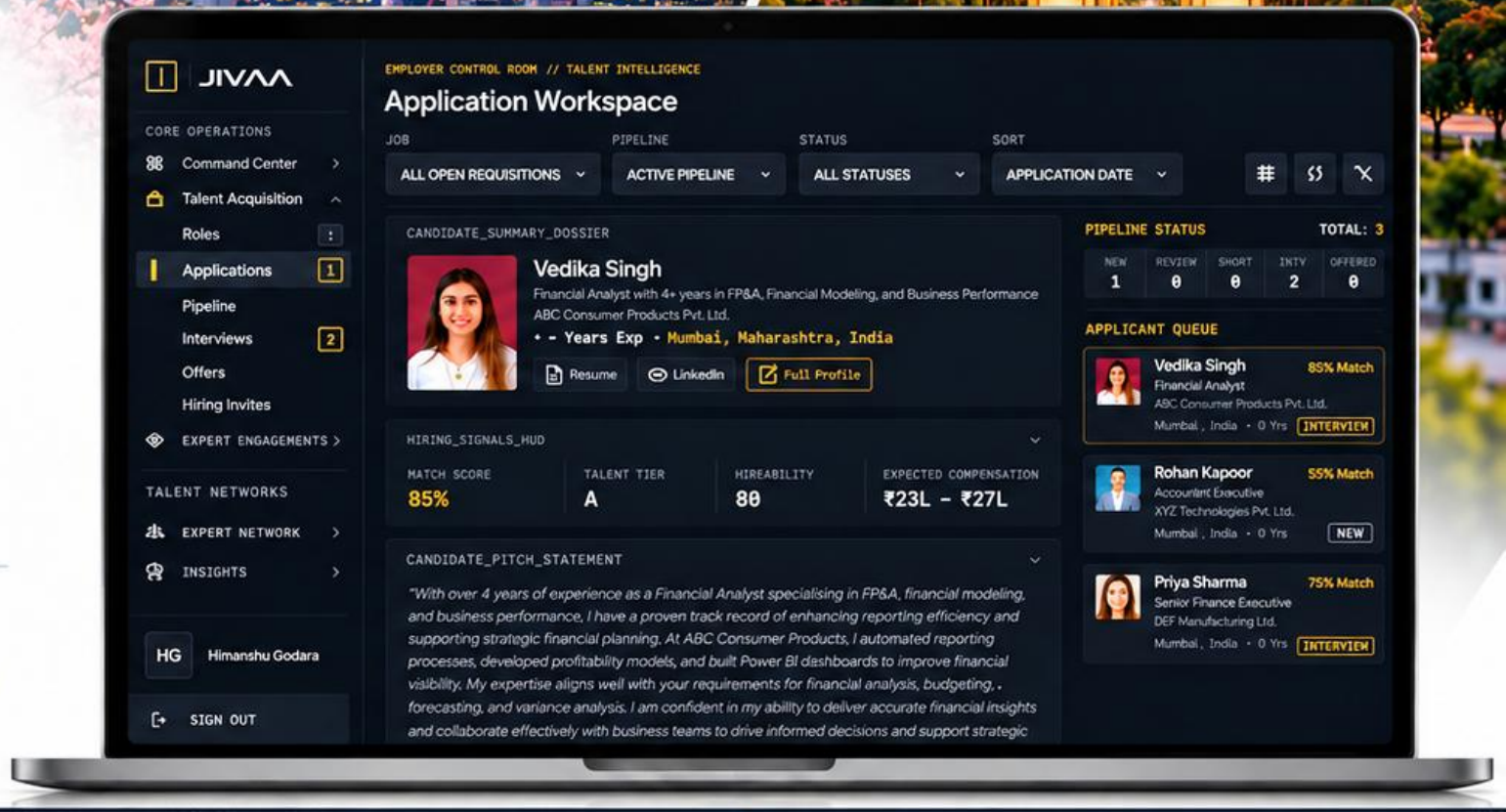
FOR COMPANIES

One platform for technology talent & hiring.

Discover, evaluate and hire technology professionals through a structured, AI-assisted workflow.

- Relevant talent
- AI-assisted matching
- Structured candidate profiles
- End-to-end hiring workflow



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From technology requirements to the right talent.

A structured workflow connecting Japanese companies with India's technology talent.

01 Create Opportunity

Post a role or upload a JD.

02 Discover & Shortlist

Find relevant talent with AI-assisted matching.

03 Evaluate & Interview

Review profiles and coordinate interviews.

04 Make & Track Offers

Select the right candidate and track progress.









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JAPAN × INDIA TECHNOLOGY NETWORK

Let's Build Your Technology Team.

JAPAN × INDIA. THE RIGHT TALENT, CONNECTED.

DISCUSS YOUR HIRING NEEDS →



Start the conversation

Technology skills
What capabilities do you need?

Hiring location
Japan or India?

Hiring model
Permanent or contract?

GET IN TOUCH

hello@jivaaconnect.com

Scan to contact us