JIVAA Connect

JAPAN × INDIA TECHNOLOGY NETWORK

JAPAN × INDIA ENGINEERING

Build Your Engineering Capability in India

Engineering team models and delivery options for Japanese companies



Engineering Capacity Should Match Your Business Goals



Engineering requirements evolve. Your delivery model should evolve with them.

Access the Right Skills

Identify technical capabilities relevant to your product and engineering roadmap.



Extend Your Existing Team

Add engineering capacity where your current team needs additional support.



Support Product Development

Explore delivery arrangements for defined projects and ongoing development.



Scale with Business Priorities

Evaluate team structures and engagement models that reflect your changing requirements.



Connect Japanese Business Needs with India's Engineering Capabilities

A structured approach to exploring cross-border engineering collaboration.



JAPAN
Business Context

- Business objectives and product priorities
- Technical requirements and specifications
- Stakeholder expectations and delivery goals

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Coordination

- Requirements clarification
- Exploration of suitable engagement models
- Alignment on capabilities and delivery expectations

INDIA
Engineering Options

- Relevant engineering skills and experience
- Team-based and project-based arrangements
- Potential delivery partners, subject to requirements and availability



One partnership approach. Clear requirements. Suitable delivery options.

Three Ways to Extend Your Engineering Capacity



Explore different ways to build engineering capacity in India, depending on your team structure, project scope and delivery expectations.



01

Dedicated Engineering Teams

Explore a team structure aligned with your product roadmap, technical requirements and ongoing development needs.

- Team composition based on agreed requirements
- Alignment with your product and engineering priorities
- Collaboration and reporting arrangements defined upfront



02

Team Extension

Supplement your existing engineering team with additional technical capabilities and development capacity.

- Additional skills for specific technical requirements
- Integration with your existing team and workflows
- Engagement scope aligned with your capacity needs



03

Offshore Development Solutions

Evaluate offshore delivery arrangements for defined projects, product development or ongoing engineering activities.

- Project scope and delivery expectations defined upfront
- Suitable delivery partner or team arrangements explored
- Communication, milestones and responsibilities agreed

Engineering Capabilities Across Key Technology Areas

Explore technical capabilities relevant to your products, platforms and engineering roadmap.



Software Engineering

Web applications, backend systems, APIs and product development.



AI & Machine Learning

AI-enabled applications, machine learning and intelligent automation.



Data Engineering & Analytics

Data pipelines, analytics platforms and business intelligence.



Cloud & Platform Engineering

Cloud infrastructure, platform development and DevOps capabilities.



Embedded Systems & Electronics

Embedded software and related engineering capabilities, subject to specific requirements.



Enterprise Systems & Integration

Enterprise applications, system integration and workflow solutions.





Choose the Right Engagement Model for Your Needs

Different engagement models to suit your business goals, technical requirements and preferred way of working.

	Dedicated Engineering Teams	Team Extension	Offshore Development Solutions
Best for	Building and scaling long-term engineering capability.	Adding specific skills and capacity to your existing team.	Delivery of defined projects or ongoing development activities.
Team structure	A dedicated team aligned with your product and technology roadmap.	Engineers work as an extension of your current team and reporting structure.	A project-based team with defined scope, deliverables and governance.
Engagement duration	Medium to long term.	Short to medium term (can be extended).	Short to medium term (project-based or ongoing).
Typical use cases	New product development, platform development, ongoing engineering needs.	Access to specific technical skills, accelerating delivery, supporting peak workloads.	Application development, system integration, product enhancement, maintenance and support.
Key benefits	• Dedicated focus • Long-term capability building • Better integration with your processes • Flexibility to scale over time	• Access to specific skills • Faster ramp-up • Seamless collaboration with your team • Flexible team size	• Defined scope and deliverables • Predictable delivery model • Cost efficiency • Access to a broad talent pool

A Structured Approach to Cross-Border Engineering Collaboration

From understanding your requirements to setting up the right engagement model, we support you at each step.



01 Understand Your Needs

- Business objectives
- Technical requirements
- Target outcomes and timelines

02 Explore Options

- Relevant technology capabilities
- Suitable engagement models
- Potential delivery partners

03 Plan & Align

- Finalize scope and team structure
- Agree on delivery model and governance
- Define key milestones and timelines

04 Set Up and Mobilize

- Onboard team(s)
- Establish working processes and communication
- Kick off development activities

05 Deliver and Grow

- Track progress and key outcomes
- Continuous collaboration and support
- Scale the engagement as your needs evolve

A collaborative and flexible approach to support your long-term engineering goals.



From Engineering Requirements to a Delivery Model

A simple, transparent process to help you move from enquiry to execution.

1. Share Your Requirements

Tell us about your business goals, technical needs and preferred engagement model.

2. Explore Options

We assess skills, evaluate partners and propose suitable engagement models.

3. Finalize Plan

We agree on scope, team structure, timelines and commercial terms.

4. Start & Scale

We set up teams, begin delivery and support your growth journey.

From enquiry to impact — with clarity, speed and partnership.

Start with a Clearly Defined Engineering Requirement

A clear understanding of your needs helps us explore the right options and propose a suitable engagement model.



Key Information to Share

You can share the information below as a starting point. We will work with you to understand your needs in more detail.

01 | Business Objectives

What you want to achieve and how the engineering support will create value.

02 | Project Scope

Key features, deliverables and expected outcomes.

03 | Technical Requirements

Technology areas, skills, platforms and any specific preferences.

04 | Timeline

Expected start date, key milestones and overall duration.

05 | Team and Ways of Working

Preferred team structure, collaboration model and governance.

06 | Budget (if available)

Indicative budget or range, if available.

The more clarity you can share, the better we can identify suitable options and next steps.

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YOUR JAPAN – INDIA ADVISORY TEAM

Deep Experience. Local Execution. Lasting Partnerships.



Tokio Nishibashi

Senior Executive Director | Japan Strategy

Tokyo, Japan

With **over 42 years** of corporate experience at **Marubeni Corporation**, one of Japan's leading general trading companies, Tokio Nishibashi brings deep insight into Japanese business practices and international investment. He spent **10 years in India**—five years each in Chennai and Mumbai—and served as an **investment advisor to JETRO**. His experience spans India business establishment, cross-border M&A and building effective relationships between Japanese and Indian businesses.

SELECTED EXPERIENCE

India market establishment
Led the etablishment of a factory in India for a major Japanese tyre manufacturer.

Cross-border M&A
Supported M&A transactions involving Japanese and Indian companies.

Japan–India business relations
Applied first-hand experience across both markets to bridge business cultures and support long-term strategic relationships.



Himanshu Godara

Founder, JIVAA Fintech Solutions | Business, Finance & Technology

Mumbai, India

Himanshu Godara is the Founder of JIVAA Fintech Solutions. With **over 15 years of cross-border advisory experience**, he combines expertise in business strategy, finance and full-stack development to help companies identify opportunities, execute investments and establish business operations in India. He has also served as a Non-Executive Director of the Indian subsidiary of a Japanese electronics and semiconductor company, providing strategic and financial insights to support business performance and cross-border collaboration.

SELECTED EXPERIENCE

Cross-border M&A and investment advisory
Commercial and financial due diligence, opportunity assessment, valuation and transaction support.

India market entry and business establishment
Strategic and financial roadmaps, go-to-market planning, growth strategy and greenfield project execution.

Technology-led business transformation
Full-stack development and digital solutions that address business challenges and improve operational performance.

EDUCATION MBA, IIM Indore | B.Tech, IIT Roorkee

Let's Build Together.



Explore engineering opportunities in India — with the right people, the right approach and a focus on long-term value.

TRUSTED PARTNER

FLEXIBLE ENGAGEMENT

PRACTICAL AND COLLABORATIVE

FOCUSED ON OUTCOMES

READY TO EXPLORE?

Get in Touch

EMAIL
hello@jivaaconnect.com

WEBSITE
www.jivaaconnect.com

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